Copley Hospital

Fiscal Year 2017 Budget Analysis

Report Date: 8/10/2016

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CEO: Arthur Mathisen

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SUMMARY OF BUDGET

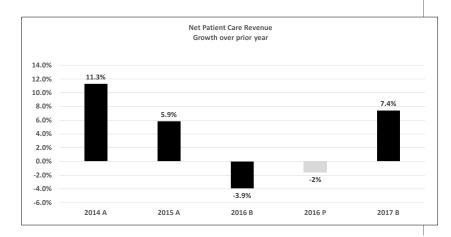
	2015 A	2016 B	2016 P	2017 B	١	B16-B17 Change \$	B16-B17 Change %		-B17 Change \$	B16-B17 Change % All Hospitals
Gross Patient Care Revenue	\$ 109,268,829	\$ 104,808,884	\$ 108,916,336	\$ 109,597,074	\$	4,788,190	4.6%	\$	134,233,796	2.7%
Net Patient Care Revenue	\$ 63,464,436	\$ 60,987,719	\$ 62,479,008	\$ 65,509,894		4,522,175	7.4%		114,454,070	5.0%
Other Operating Revenue	\$ 1,409,081	\$ 1,523,468	\$ 1,654,059	\$ 1,478,568		(44,900)	-2.9%		6,477,684	4.7%
Total Operating Revenue	\$ 64,873,517	\$ 62,511,187	\$ 64,133,067	\$ 66,988,462	\$	4,477,275	7.2%	\$	120,931,754	4.9%
Operating Expense	\$ 60,870,560	\$ 61,638,921	\$ 64,117,808	\$ 66,743,216	\$	5,104,295	8.3%	\$	119,502,747	5.0%
Net Operating Income	\$ 4,002,957	\$ 872,266	\$ 15,259	\$ 245,246	\$	(627,020)	-71.9%	\$	1,429,007	2.1%
Non Operating Revenue	\$ 649,315	\$ 175,000	\$ 193,000	\$ 2,603,000	\$	2,428,000	1387.4%	\$	4,835,590	15.7%
Excess (Deficit) of Rev over Exp	\$ 4,652,272	\$ 1,047,266	\$ 208,259	\$ 2,848,246	\$	1,800,980	172.0%	\$	6,264,597	6.2%
Operating Margin %	6.2%	1.4%	0.0%	0.4%						
Total Margin %	7.1%	1.7%	0.3%	4.1%					·	

The hospital has prepared a budget with a net patient revenues (NPR) increase by 7.4%. This higher increase is due to a request to rebase their budget for prior period utilization. The NPR increase will be primarily realized by higher utilization and more favorable Medicare reimbursement based on their Critical Access status. They have not budgeted a rate increase because the request to rebase is so high. (see narrative)

The operating surplus is only 0.4%. The hospital budgeted the total margin % to be 4.1% as the hospital expects to get contributions from the community to support the hospital's CON project.

Page 3 and 4 explain the hospital NPR increase by operations (utilization, rates, etc) and the change for each payer.

Note: The 2016 Budget and Projected increase is measured from Actual 2015.



Copley Hospital

RATE AND NET PATIENT REVENUE INCREASE

Rate is the average change in price for services provided.

	2013 Approved	2014 Approved	2015 Approved	2016 Approved	2017 Submitted
Weighted Average rate for all hospitals	7.9%	5.2%	6.8%	4.4%	2.2%
Copley Hospital Rate Request	3.0%	6.0%	0.0%	-4.0%	0.0%
Hospital Inpatient					0.0%
Hospital Outpatient					0.0%
Outpatient Physician					0.0%
Chronic/SNF					0.0%
Swing					0.0%
Other					0.0%

A 0% rate increase is budgeted with no commercial ask planned. The increased utilization will allow them to forego a rate increase in this budget as they attempt to rebase. They did explain alternative options in the narrative.

Much of the NPR increase above the 3.4% guidance will be realized by higher utilization that has occurred for the period 2014-2016. The increase appears to be public payer inpatient utilization and pharmaceutical increases. The hospital has also added cases in 2017 related to the recruitment of a new surgeon.

Net Patient Revenue change	20:	16 Approved	2	2017 Submitted	В1	L6-B17 Change	B16-B17 Change	
NPR changes due to:	\$	60,987,719	\$	65,509,894	\$	4,522,175	7.4%	
Commercial Ask Negotiations					\$	-		
Rate request					\$	-	0%	No rate increase is requested (see narrative.)
Utilization	1				\$	2,885,552	Various utilization plus ad	ditional 2017 volume with new surgeon.
Other major program change					\$	-		
Physician Acquisition or reduction	1				\$	-		
Free care					\$	181,520	Okay - the same relativ	e share is budgeted as projected 2016.
Bad debt	1				\$	552,242	Okay - the same relativ	e share is budgeted as projected 2016.
Dispro share change					\$	485,364	Okay - same change as	determined by DVHA
Other NPR changes					\$	(680,755)	Payer mix (patient) shift (see narrative)
							Reimbursement chan	ges. Also includes \$243,951 for health care reform
Other NPR changes					\$	1,098,252		investments. (see narrative)
Total NPR changes					\$	4,522,175		

		Copl	ey Hospital						
NET PAYER REVEN	IUE CHANGE	FY2016	Projection FY2016	FY2017	B16-B17 \$Change	B16-B17 % change	NPR From Rate	NPR From All Other	This schedule shows the
All Payers	Gross Revenue	\$104,808,884	\$108,916,336	\$109,597,074	\$4,788,190	4.6%			NPR increase by each
	Allowances	(\$40,966,157)	(\$44,332,354)	(\$42,451,296)	(\$1,485,139)	3.6%			major payer, including
	Bad Debt	(\$2,305,795)	(\$1,742,661)	(\$1,753,554)	\$552,241	-24.0%			those receiving care as
	Free Care	(\$1,048,087)	(\$861,187)	(\$866,568)	\$181,519	-17.3%			bad debt or free care.
	Disproportionate Share Payments	\$498,874	\$498,874	\$984,238	\$485,364	97.3%			The schedule identifies
	Graduate Medical Education Payments	\$0	\$0	\$0	\$0	0.0%			the NPR increase related
	Net Payer Revenue	\$60,987,719	\$62,479,008	\$65,509,894	\$4,522,175	7.4%	\$0	\$4,522,175	to rates separate from all other increases.
Commercial	Gross Revenue	\$52,728,225	\$49,340,738	\$52,998,292	\$270,067	0.5%	T		other increases.
Commercial	Allowances	(\$11,484,268)	(\$10,484,587)	(\$11,304,106)	\$180,162				The hospital has not
	Bad Debt	\$11,464,206)	\$10,464,367)	\$11,304,100)	\$180,102				requested a rate
	Free Care	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0				increase.
	Disproportionate Share Payments	\$0	\$0 \$0	\$0 \$0	\$0				they expect to receive
	Graduate Medical Education Payments	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0				more revenues becasue
	Net Payer Revenue	\$41,243,957	\$38,856,151	\$41,694,186	\$450,229	1.1%	\$0	\$450,229	of higher utilization and
	Net rayer nevenue	341,243,337	330,030,131	341,034,180	3430,223	1.1/0	ŞŪ	3430,223	more favorable
Medicaid	Gross Revenue	\$18,788,663	\$21,119,354	\$20,079,796	\$1,291,133	6.9%			reimbursement.
	Allowances	(\$12,535,875)	(\$14,031,246)	(\$13,349,238)	(\$813,363)				The hospital expects to
	Bad Debt	\$0	\$0	\$0	\$0	0.0%			receive increases in
	Free Care	\$0	\$0	\$0	\$0	0.0%			Medicaid revenues from
	Disproportionate Share Payments	\$498,874	\$498,874	\$984,238	\$485,364				disproportionate share
	Graduate Medical Education Payments	\$0	\$0	\$0	\$0				and increased utilization
	Net Payer Revenue	\$6,751,662	\$7,586,982	\$7,714,796	\$963,134	14.3%	\$0	\$963,134	
Γ							ı		
Medicare	Gross Revenue	\$33,291,996	\$38,456,244	\$36,518,986	\$3,226,990				The hospital is expecting
	Allowances	(\$16,946,014)	(\$19,816,521)	(\$17,797,952)	(\$851,938)				improvement in cost
	Bad Debt	\$0	\$0	\$0	\$0				based reimbursement
	Free Care	\$0	\$0	\$0	\$0				from Medicare.
	Disproportionate Share Payments	\$0	\$0	\$0	\$0				元に、10、、20、10、2011、11、11、11、11、11、11、11、11、11、11、11、11、
	Graduate Medical Education Payments	\$0	\$0	\$0	\$0				The hospital will explain
	Net Payer Revenue	\$16,345,982	\$18,639,723	\$18,721,034	\$2,375,052	14.5%	\$0	\$2,375,052	the change in NPR for each payer as part of its
					40				budget presentation.
Bad Debt/Free Care					\$0				ander breschington.
	Allowances	(42.55= =5=)	(64 7	164 7-2 "	\$0	0.0%			Page 3 describes the
	Bad Debt	(\$2,305,795)	(\$1,742,661)	(\$1,753,554)	\$552,241				2017 NPR increase by
	Free Care	(\$1,048,087)	(\$861,187)	(\$866,568)	\$181,519				major operational
	Disproportionate Share Payments				\$0				changes (rates,
	Graduate Medical Education Payments	/A2 0=2 055'	(42.522.215)	(42.522.425)	\$0			A	utilization, etc).
	Net Payer Revenue	(\$3,353,882)	(\$2,603,848)	(\$2,620,122)	\$733,760	-21.9%	\$0	\$733,760	

Copley Hospital

ANALYSIS AND QUESTIONS

1) The hospital's net patient revenues (NPR) are increasing 7.4% over the 2016 budget. The hospital identifies this increase as being related to prior year utilization growth. **There is no rate increase proposed though the narrative explains 2 other options they considered.**

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- a) The hospital wants to "rebase" the budget for prior period utilization increases. New cases are projected for FY 2017. What and how much (in NPR) is this prior period utilization? What new utilization is in the 2017 budget? Why do you believe the new inpatient utilization is sustainable? What information supports your increase for more inpatient admissions in 2017?
 - b) The narrative says inpatient surgical cases will increase but outpatient will decline. Why?

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- c) Explain the other NPR changes at the budget hearing using the payer schedule provided in the staff's analysis.
- The GMCB is interested in understanding the changes occurring from budget to budget by payer.
- d) Provide a schedule of the major payer shifts the hospital has experienced since 2012.
- e) The hospital has used a model to build in a \$791,000 estimate expected from Medicare as part of its cost based reimbursement. How accurate has the model been projecting this reimbursement?
- 2) The hospital indicates that it may need to rebase further in FY 2018. What are the risks in the 2017 budget? How is the hospital getting ready for a possible fixed payment environment?
- 3) The hospital expense trend is growing faster than NPR growth for the period 2012 2017. The hospital has hired Quorum Health Resources to do a workforce efficiency assessment. When will this occur and what information can they bring to help reduce overall costs? If savings are achieved, what are your plans?
- 4) The hospital narrative says that labor costs are a major factor that explains the 8.3% expense increase. The budget includes an increase of 11 travelers for the 2017 budget. Why are you building in these higher cost staff in 2017 along with non-MD FTEs? What are your other options? How much cost is built in the budget for locum providers?
- 5) The narrative identifies significant management and provider turnover in the last year and a half. What is the status of these recruitments?
- 6) Page 4 of the narrative shows some high % increases for drugs and supplies. Provide a schedule showing the dollars associated with these of the same time period. Describe the types of supplies and drugs.
- 7) The hospital has stated that the lower bad debt and free care are primarily related to lower cost per case than an actual reduction in the number of cases. Are the cases "less complex"? Provide additional information that supports and explains this.
- 8)Are the FY 16 projections for net revenues, expenditures, and surplus as reported still valid? If not, describe any material changes.
- 9) Describe the hospital's efforts with local mental health and other providers to strengthen community health services. Describe any successes and identify limitations of those efforts.

	Copley Hospi	tal				Vt Median	Northeast CAH	Other Non- Profit	100 - 199 Beds	All Teaching
KEY INDICATORS	2014 A	2015 A	2016 B	2016 P	2017 B	2017 B	U.S	4		
Net Patient Revenue Change Overall Rates	11.3% 6%	5.9% 0%	-3.9% -4%		7.4% 0.0%					
Utilization	<u> </u>	<u> </u>	170		0.075					
Total Average Daily Census	13	14	13	15	14	23.2	-	80	72	192
Adjusted Admissions	5,571	5,505	5,505	5,219	5,173	8,261	-	-	-	-
Capital										
Age of Plant	9.7	10.4	10.9	11.3	11.9	12.0	11.3	11.3	11.2	11.2
Long Term Debt to Capitalization	12.0%	10.2%	22.9%	14.1%	19.7%	26.9%	27.1%	31.2%	23.5%	30.6%
Debt Service Coverage Ratio	25.9	28.0	7.1	11.5	10.8	4.2	4.4	2.8	3.0	5.0
Revenue										
Bad Debt %	2.3%	1.7%	2.2%	1.6%	1.6%	1.6%	5.6%	5.5%	6.7%	4.1%
Free Care %	1.2%	0.7%	1.0%	0.8%	0.8%	0.7%	-	-	-	-
Operating Margin %	6.9%	6.2%	1.4%	0.0%	0.4%	1.9%	-2.4%	0.7%	2.8%	3.0%
Total Margin %	7.2%	7.1%	1.7%	0.3%	4.1%	3.2%	3.2%	3.7%	5.7%	5.6%
Productivity & Staffing										
Overhead Expense w/ fringe, as a % of Total Operating Exp	22.2%	22.2%	22.9%	22.5%	22.4%	26.1%	-	-	-	-
Cost & Revenue Unit of Measure										
Cost per Adjusted Admission	10,324	11,057	11,197	12,284	12,902	10,264	-	7,557	7,453	7,645
Liquidity										
Current Ratio	3.0	3.9	2.9	3.0	2.9	2.9	1.4	2.3	1.7	1.8
Days Cash on Hand	98	109	111	96	93	129	99	74	75	110
Payer										
Medicare Gross as % of Tot Gross Rev	31%	34%	32%	35%	33%	41%	-	-	-	-
Medicaid Gross as % of Tot Gross Rev	19%	19%	18%	19%	18%	19%	-	-	-	-
Comm/self Gross as % of Tot Gross Rev	51%	48%	50%	45%	48%	36%	-	-	-	-
Medicare % of Net Rev (incl DSH)	24%	28%	26%	29%	28%	35%	-	-	-	-
Medicaid % of Net Rev (incl DSH)	11%	10%	10%	11%	10%	12%	-	-	-	-
Comm/self % of Net Rev (incl DSH)	65%	62%	63%	59%	61%	50%	-	-	-	-

				Co	ple	y Hospital							
PROFIT & LOSS STATEMENT		2014 A		2015 A		2016 B		2016 P		2017 B	В1	6-B17 Change	B16-B17 Change %
Revenues Gross Patient Care Revenue	_	102,790,019	ċ	109,268,829	ċ	104,808,884	ċ	108,916,336	ċ	109,597,074	Ś	4,788,190	4.6%
Gross Patient Care Revenue	Ş	102,790,019	Ą	103,200,023	Ą	104,000,004	Ą	100,310,330	Ą	105,557,074	Ş	4,700,130	4.0%
Disproportionate Share Payments		819,721		696,562		498,874		498,874		984,238		485,364	97.3%
Bad Debt		(2,320,138)		(1,891,472)		(2,305,795)		(1,742,661)		(1,753,554)		552,241	-24.0%
Free Care		(1,196,689)		(770,278)		(1,048,087)		(861,187)		(866,568)		181,519	-17.3%
Graduate Medical Education		-		-		-		-		-		-	
Deductions from Revenue		(40,145,247)		(43,839,205)		(40,966,157)		(44,332,354)		(42,451,296)		(1,485,139)	3.6%
Net Patient Care Revenue	\$	59,947,666	\$	63,464,436	\$	60,987,719	\$	62,479,008	\$	65,509,894	\$	4,522,175	7.4%
		11.3%		5.9%		-3.9%		-2%		7.4%			
Other Operating Revenue	\$	1,804,863	\$	1,409,081	\$	1,523,468	\$	1,654,059	\$	1,478,568	\$	(44,900)	-2.9%
Total Operating Revenue	\$	61,752,529	\$	64,873,517	\$	62,511,187	\$	64,133,067	\$	66,988,462	\$	4,477,275	7.2%
Operating Expense													
Salaries Non MD		19,981,360		21,067,433		21,441,280		22,204,204		22,708,355		1,267,075	5.9%
Fringe Benefits Non MD		5,241,772		5,214,353		5,325,844		5,340,491		5,764,464		438,620	8.2%
Fringe Benefits MD Physician Fees Salaries Contracts &		622,443		568,177		661,945		615,119		664,776		2,831	0.4%
Fringes		7,708,611		8,001,717		8,485,837		8,652,967		9,216,089		730,252	8.6%
Health Care Provider Tax		3,211,851		3,578,061		3,780,054		3,794,127		3,721,134		(58,920)	-1.6%
Depreciation Amortization		2,412,722		2,412,024		2,692,392		2,522,663		2,609,659		(82,733)	-3.1%
Interest - Short Term		-		26.004		-		-		-		-	4.40.00/
Interest - Long Term		44,863		36,804		32,589		36,466		81,454		48,865	149.9%
Other Operating Expense	Ś	18,290,926 57,514,548	٠,	19,991,991 60.870.560	\$	19,218,980 61,638,921	_	20,951,771 64,117,808	\$	21,977,285 66,743,216	٠,	2,758,305	14.4% 8.3%
Total Operating Expense Year over Year Change	•	7.4%	Ą	5.8%	Ą	1.3%	Ą	04,117,000	Ş	8.3%	•	5,104,295	0.3%
Net Operating Income (Loss)	\$	4,237,981	\$	4,002,957	\$	872,266	\$	15,259	\$	245,246		(627,020)	-71.9%
Non-Operating Revenue	\$	202,946	\$	649,315	\$	175,000	\$	193,000	\$	2,603,000	\$	2,428,000	1387.4%
Excess (Deficit) Of Revenue Over Expense	\$	4,440,927	\$	4,652,272	\$	1,047,266	\$	208,259	\$	2,848,246	\$	1,800,980	172.0%

Bad debt and free care are estimated to have lower costs but more cases. The budget amounts are based on 2016 projections.

\$590,000 of "other operating revenue" is sale of services to other organizations.

Their expense growth is related to recruitment and retention of skilled staff and MDs along with other operating costs which make up the largest increase in expenses. Other Operating Expenses are increasing due to supplies and drugs.

The hospital has budgeted a smaller operating gain in part because of better performance in 2015 and significant community support.

Over \$2.5 million of Non Operating Revenue is from their community support of their CON project.

	(Cople	ey Hospi	ital									
UTILIZATION & STAFFING	2013 A		2014 A	2	2015 A		2016 B		2016 P		2017 B	B16-B17 Change	The only areas
UTILIZATION													change over b
													Admissions. T
Adjusted Admissions	5,31		5,571		5,505		5,505		5,219		5,173	-6.0%	upon projecte
Acute Admissions	1,42		1,523		1,724		1,563		1,698		1,676		budgeted 2016
Acute Average Length Of Stay	2.		2.6		2.7		2.6		2.7		2.7	4.4%	apparently und
Operating Room Procedure	1,85		1,982		1,940		2,074		1,975		2,102	1.4%	
Laboratory Tests	325,61		309,772		13,733		317,823		324,988		317,565	-0.1%	Besides what i
Emergency Room Visits	13,52		13,122		12,035		13,463		15,749		13,635		Copley records
Cat Scan, Radiology - Diagnostic Procedures	23,91		24,274		25,890		25,276		26,962		25,904	2.5%	ambulatory su
Magnetic Resonance Image Exams	1,28		1,252		1,286		1,272		1,286		1,280		-
Physician Office Visits	11,14		14,040	2	27,011		27,819		27,496		27,988	0.6%	Adaptive unde
Clinics Visits	10,85	2	15,633		0		0		0		0	0.0%	services (not in
07477110													chart). See nar
STAFFING													
Non-MD FTEs	32	_	334		341		353		345		356	3	A question has
Travelers		5	8		4		333 4		13		14	11	the "travelers"
Residents & Fellows)	0		0		0		0		0	0	
Mid Level Providers)	0		0		0		0		0	0	Travelers are t
Physician FTEs	1		17		15		19		16		17	-2	shift being refl
Total MD and Non MD FTEs	34		359		360		375		375		387	12	they have expe
Total Me and Non Me 1 123			333				373		373	<u>'</u>	307	12	positions havir
Salary & Benefits per FTE - Non-MD	\$ 73,478	\$	75,518	\$ 7	7,163	Ś	75,849	Ġ.	79,793	\$ 8	80,047	5.5%	last 18 months
FTEs Per Adjusted Occupied Bed	7.		8.5	*	8.5		9.1		8.8		9.3	2.7%	
FTEs per 100 Adj Discharges	6.		6.0		6.2		6.4		6.6		6.9	7.3%	They renegotia
	-						-						professionals
Comparative Benchmarks												<u>I</u>	The increase o
Vermont System Averages													wages and fri
Salary & Benefits per FTE - Non-MD	\$ 77,361	\$	78,162	\$ 80	0,704	\$	82,457	\$ 8	83,286	\$ 8	83,856	1.7%	Wages and in
FTEs Per Adjusted Occupied Bed	5.	4	5.5		5.7		5.8		5.8		6.1	4.5%	Duo di coti cita col
FTEs per 100 Adj Discharges	6.	7	7.0		7.2		7.5		7.2		7.5	-0.2%	Productivity sh
U.S. Benchmarks													compared to t
FTEs Per Adjusted Occupied Bed													
													This benchmar
Northeast Critical Access Hospita			0.00		-		-		-		-		NE critical acce
Other Non-Profit			3.60		-		-		-		-		
100 - 199 Beds			3.45		-		-		-		-		
All Teaching	3.4	5	3.45				-		-		-		

The only areas showing significant change over budget are Acute Admissions. This increase is based upon projected 2016 activity. The budgeted 2016 amount was apparently understated.

Besides what is reported here,
Copley records an additional 1577
ambulatory surgical procedures in
Adaptive under other ancillary
services (not included in this
chart). See narrative.

A question has been raised about the "travelers" increase.

Travelers are the only significant shift being reflected at Copley as they have experienced 1 in 5 positions having turnover in the last 18 months.

They renegotiated the nurses and professionals contract.
The increase of 5.5% is due to wages and fringe costs equally.

Productivity shows mixed results compared to their Vermont peers.

This benchmark does not exist for NE critical access hospitals.

	Сор	ple	y Hospital							
BALANCE SHEET	2014 A		2015 A		2016 B		2016 P		2017 B	
Cash & Investments	\$ 11,577,273	\$	14,151,781	\$	15,335,834	\$	14,347,455	\$	15,290,763	
Total Current Assets	\$ 20,013,897	\$	22,837,478	\$	24,848,834	\$	23,968,455	\$	25,174,763	
Board Designated Assets	\$ 3,189,432	\$	3,268,462	\$	2,607,072	\$	1,928,781	\$	1,072,237	The balance sheet shows a
Net, Property, Plant And Equipment	\$ 15,934,873	\$	16,444,529	\$	25,918,097	\$	20,413,122	\$	26,647,263	increase in Property Plant
Other Long-Term Assets	\$ 1,439,218	\$	1,571,860	\$	1,600,000	\$	1,500,000	\$	1,600,000	and Equipment related to
Total Assets	\$ 40,577,420	\$	44,122,329	\$	54,974,003	\$	47,810,358	\$	54,494,263	their CON. Board
Current Liabilities	\$ 7,737,737	\$	6,774,370	ς	9,413,772	ς .	8,514,340	Ġ	8,915,872	Designated assets are low
Long Term Liabilities	\$ 3,935,092		3,791,096		10,428,236		5,530,896		8,965,023	due to recent cash needs.
Other Noncurrent Liabilities	\$ - 5	•	-	\$	· ·	\$	-	\$	-	
Fund Balance	\$ 28,904,591	\$	33,556,863	\$	35,131,995	\$	33,765,122	\$	36,613,368	
Total Liabilities and Equities	\$ 40,577,420	\$	44,122,329	\$	54,974,003	\$	47,810,358	\$	54,494,263	
Copley Hospital										
Net Increase/(Decrease) in Cash	\$ 4,198,361	\$	2,574,508	\$	1,184,053	\$	195,674	\$	(45,071)	
Days Cash on Hand	97.8		108.8		111.1		96.4		93.1	
Long Term Debt to Capitalization	12.0%		10.2%		22.9%		14.1%		19.7%	
Debt Service Coverage Ratio	25.9		28.0		7.1		11.5		10.8	
Comparative Benchmarks										
Vermont System Averages										The hospital's debt position
Net Increase/(Decrease) in Cash	\$ 54,485,429	\$	(13,749,624)	\$	(778,512)	\$	(3,061,249)	\$	(680,856)	compares favorably with
Days Cash on Hand	176.3		178.5		179.6		174.8		165.5	both the Vermont hospital
Long Term Debt to Capitalization	29.7%		27.6%		31.3%		32.0%		29.5%	peers and NE critical access

3.7

3.3

99.30

27%

4.4

Debt Service Coverage Ratio

Days Cash on Hand-Peers

Northeast Critical Access Hospital

Long Term Debt to Capitalization-Peers

Debt Service Coverage Ratio-Peers

U.S. Benchmarks

al's debt position avorably with ermont hospital peers and NE critical access peers. Days cash on hand are less favorable but comparable with NE peers.

2.7

2.8

3.1

			C	op	ley Hospita	ı					
Capital Budget		2014 A	2015 A		2016 B		2016 P	2017 B	2018 Plan	2019 Plan	2020 Plan
Non-Certificate of Need Capital Plans Total	\$	2,561,119	\$ 2,572,553	\$	3,802,035	\$	3,992,345	\$ 10,406,202	\$ 6,618,269	\$ 3,593,532	\$ 3,994,90
Certificate of Need Capital Plans	\$	651,011	\$ 351,956	\$	7,000,000	\$	3,280,502	\$ -	\$ 5,500,000	\$ 3,000,000	\$ 5,000,00
Total Capital Purchases	\$	3,212,130	\$ 2,924,509	\$	10,802,035	\$	7,272,847	\$ 10,406,202	\$ 12,118,269	\$ 6,593,532	\$ 8,994,90
Copley Hospital											
Age of Plant		9.7	10.4		10.9		11.3	11.9			
Capital Expenditures to Depreciation		106.2%	106.7%		141.2%		158.3%	168.8%			
Capital Cost % of Total Expense		4.3%	4.0%		4.4%		4.0%	4.0%			
Comparative Benchmarks											
Vermont System Averages											
Age of Plant		10.2	11.4		11.9		11.9	12.3			
Capital Expenditures to Depreciation		80.6%	97.1%		95.1%		96.0%	122.8%			
Capital Cost % of Total Expense		5.9%	5.4%		5.8%		5.6%	5.3%			
U.S. Benchmarks											
Northeast Critical Access Hospital											
Age of Plant-Peers	_	11.3	-		-		-	-			
Capital Expenditures to Depreciation-Peers		0.0%	-		-		-	-			
Capital Cost % of Total Expense-Peers		5.8%	_		_		-	_			

The hospital's capital costs are low compared to Vermont peers. The age of plant shows a physical plant and equipment comparable to Vermont peers. The recent slowing of capital investments is shown by increase in AOP from 10 years to 12.

The \$6 million budgeted for FY2017 is capital spending specific to the approved surgical suite CON. FY2018 plans include MRI and EMR upgrades and the continured spending on the surgical suite.